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If you're looking to buy a car and don't know what to do, we've got you covered! Though it may seem like a daunting task, we at Bicaró Brothers want to make it as easy as possible for you. In our blog post, we explore the most common steps in buying a new car - from properly researching your options to knowing how much of an investment is worth. So read our guide and soon enough you'll be taking your first steps towards becoming a fully-fledged automotive expert. The first step is always research: Know what's on the market and figure out which brands suit your needs best. In this area, we can help you out. We've taken a look at the most common brands and created a list of the best-selling models in each category. After all, you don't want to buy a car that's going to break down within a month! So feel free to check out our guide to the best cars of 2018 here on Bicaró Brothers. We'll be looking into the top 10 cars from every category from small family sedans to giant SUV's. Now, on to step two: knowing how much money you're willing/able to spend on your new car. Knowing the going rate will allow you to make an informed decision based on your budget. But also remember that buying a new car isn't a race to the bottom - you want the best price, but not at the expense of quality. So make sure you ask about Kelley Blue Book, Edmunds and NADA's Auto Value Guide. They're all great sources for current pricing trends and whether or not a car is worth buying based on its resale value. After that, step three: planning out your dream car. If you're a car enthusiast, you're going to put a lot of thought into this. You have to know what your ideal ride would look like, to help narrow down your options. This is also a good time to think about the features you absolutely need. Does it have rear parking sensors? Does it have heated seats? Is it Bluetooth compatible? Start writing down all the things you want to know about the car and then run those items by salespeople at your local dealerships - that way they can show you exactly what's available. Now that you've mentally prepared yourself for the questions ahead, let's do a quick review of step four: determining how much car you can afford based on monthly payments and interest rates. Credit card companies typically don't give out information on interest rates, but plenty of dealerships do - so make sure you ask. In this area, you want to know how much your interest rate will be and whether or not it's fixed or variable. It also helps to know how many months it takes for the car's payments to fully pay off the loan. If you don't want to go through the hassle of doing the math yourself, use TurboTax to help figure out an accurate estimate with just a few clicks. Now that we've covered step four, let's move onto step 5: Dealer negotiation tips.

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